# **Abhay Sanatan Bara**

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### **EDUCATION**

## Symbiosis Centre for Management and Human Resource Development (SCMHRD), Pune

June 2023 - March 2025

Masters of Business Administration (MBA) in Business Analytics - 5.8 CGPA

Coursework: Statistics, Data Visualization, AI & Machine Learning, Project Management, Database Management System, Business Forecasting, Python, Natural Language Processing.

### Sri Sri University, Cuttack

**June 2017 – September 2020** 

Bachelor of Business Administration (BBA) - 68.8%

### **WORK EXPERIENCE**

## Senior Team Member at BA Continuum India Pvt. Ltd. (Bank of America), Gurugram

August 2020 - May 2023

- Led Process Improvement & Ensured Regulatory Adherence: Directed a team of 8 contractors to achieve an 84% reduction in a critical compliance workbasket within 5 months, significantly improving operational efficiency and adherence to financial regulations. Conducted root cause analysis on payment investigations to enhance resolution turnaround times.
- Managed Stakeholder Communication & Transaction Processing: Served as a key liaison for external bank communications via SWIFT networks; coordinated effectively with onshore and offshore teams to ensure seamless and accurate transaction processing and investigation resolutions.
- Mitigated Financial Risk through Data Analysis: Utilized data analytics (Advanced Excel) as an award-winning ATM cash investigator to proactively detect suspicious transaction patterns, directly contributing to the mitigation of financial losses and strengthening fraud prevention measures.
- Enhanced Lending Risk Management & Compliance: Reviewed and processed 30+ daily Paycheck Protection Program (PPP) loan applications under the CARES Act initiative; identified potentially fraudulent transactions, contributing to improved risk management practices within a critical lending program.

### **INTERNSHIP**

## **Business Development Intern at Career Mantra**

April 2024 - June 2024

- Delivered consultative guidance to students/parents on optimal college choices and advised B2B institutes on effective lead generation strategies.
- Secured a 25% increase in B2B client acquisition by developing tailored service packages and streamlined the new client onboarding process from 15 to 7 days.

# **PROJECTS**

### Consumer Insights Data Analytics at Beats by Dre

September 2024 – October 2024

- Extracted and analyzed 5000+ customer reviews using Python and NLP, identifying key sentiment trends.
- Conducted exploratory data analysis (EDA) and visualization to provide actionable insights for product and marketing teams.

## Market Research at Happy Sneeze

July 2024 - August 2024

• Conducted 150+ consumer interviews and applied advanced data analytics to identify key purchasing behaviors.

### **Business Analyst at Finlatics**

January 2024 - February 2024

Solved diverse case-based projects (e.g., multinational profitability enhancement, tourism project feasibility analysis) using the MECE problem-solving framework, MS Excel, and Power BI.

## **SKILLS & TECHINCAL TOOLS**

- Programming & Analytics: Python, SQL
- Visualization & BI: Tableau, Power BI, Excel (Advanced)

- Big Data & Cloud: AWS, Microsoft Azure
- Business Skills: Strategy, Management Consulting, Problem Solving, Leadership, Critical Thinking

## **ACHIEVEMENTS & LEADERSHIPS**

•	National Semi-Finalist   TATA Imagination Challenge	2024
•	National Semi-Finalist   CASEino, Grant Thornton	2023
Certification & Training		

•	Forward Learning Program, McKinsey.org	2025
•	Lean Six Sigma Green Belt, Grant Thornton Bharat LLP	2025
•	BCG Strategy Consulting Job Simulation, Forage	2024
•	KPMG Data Analytics Consulting Virtual Internship, Forage	2023